

## MANDARKIN'S COMPARENT COMPARENT

MELT

Steve Maharey 1 November 2016



Agriculture Commodities Urban population Volume Production

Deregulation

Infrastructure, skills, marketing, new technology, transport, environment, finance, research, investment

Smart-capable public sector Smart-capable private sector Flexible Specialisation Permanent Innovation

10 billion Synthetic food Vertical dairying Genetic modification

Microwave technology Personalised food No kitchen No storage

Sweet spot

Ecosystem

40 million Discerning customers

## Add-value

Small/medium businesses

Callaghan/Hendy

Consumption Premium **FOOD NATION** 

SYSTEM

Natural, delicious, fresh, health, sustainable, convenient, traceable, additive-free, safe STORY

Regions, collaborate, compete, local government, regional development, regulation, localism, community, trust

Jack Ma "Goodness" Embrace / buy / learn Tourists NZ Food Awards

Right time